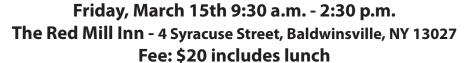
# Winter Dairy Management 2013

Managing Your Dairy for Resiliency – Increase Your Ability to Thrive



Join us! For dairy farmers, there will be a growing demand for your milk in the next 24-36 months. From reproduction to lighting to cow comfort, this wide-ranging program will offer practical ideas so you can take advantage of a turnaround in the economy.

# **PROGRAM AGENDA:**

9:30: Welcome

## 9:45: Is Your Repro Program the Most Profitable Alternative?

Because of the wide array of reproductive management strategies available, the ability to predict the future reproductive and economic performance of herds is a valuable tool to dairy producers and consultants.

- Dr. Julio O. Giordano, PhD, DVM, Assistant Professor Dairy Cattle Biology and Management, Cornell University
- Dr. Kim Morrill, PhD, Dairy Specialist, Northern New York Dairy Team CCE

# 10:30: Dairy Modernization - Factors Affecting Profitability to Consider.

Merging the research and educational outreach of Cornell Extension and the vast network of existing support industries to identify and implement progressive herd and crop management strategies.

- Beth Dahl, Dairy Modernization Specialist, Cornell University Extension.
- David Balbian, Dairy Specialist, ENY Dairy Team, CCE
- · Marylynn Mattison-Collins, Dairy Specialist, Oneida County CCE

#### 11:15: Paying Attention to Forage Quality Can Improve Net Farm Income.

Retaining crop nutrients grown and fed is influenced by harvest quality and silo management. Harvesting forages at proper maturity, SiloStop/FeedFresh-Too good to pass up; inoculants: Insurance or Strategy; shredlage-what do the feed trials say?

Dr. Jerry Bertoldo DVM, Western New York Dairy Team and Cornell PRO- DAIRY

### Noon: Lunch (included)

## 1:00: LED Lighting-Field Research Results.

LED lighting technologies and products are rapidly changing and evolving. New fixtures are available and being used by dairy producers. Proper lighting is important for optimum cow performance and providing a safe and pleasant work environment.

• Jackson Wright-Western New York Dairy Team, Cornell Cooperative Extension

#### 1:45: Optimizing Cow Comfort throughout the Barn. Cow Comfort Impacts Profit!

Productivity increases in dairy production can be obtained in three ways: genetics feeding management and cow comfort or handling improvements. An investment in cow comfort pays in sound returns.

• Curt Gooch, P.E., Dairy Environmental Systems and Sustainability Engineer, PRO-DAIRY, Cornell University

# Pre-registration is required by March 8, 2013!

To register, please send payment to: CCE of Oswego County, 3288 Main St., Mexico, NY 13114
Phone: 315-963-7286



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This program is sponsored by a joint effort of the Ag teams of Cornell Cooperative Exstension in Cayuga, Onondaga and Oswego Counties.

**Directions:** From NY-31/NY-370 drive to the center of the village of Baldwinsville, turn South onto Oswego St./NY-48. The Red Mill Inn is on the right as soon you go over bridge. NY-31 is easily accessible from I-690 and I-481.